

Message Text

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PAGE 01 CAIRO 10534 231629Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 STR-04 TRSE-00 OMB-01
AF-10 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03
NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06
/078 W

-----060420 240110Z /73

R 231520Z JUN 77
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 6528
INFO AMEMBASSY ABU DHABI
AMCONSUL ALEXANDRIA
AMEMBASSY DAMASCUS
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA

C O N F I D E N T I A L CAIRO 10534

E.O. 11652: GDS
TAGS: ETRD, EG
SUBJECT: ARAB BOYCOTT: XEROX AND FORD

1. SUMMARY. XEROX AND FORD REPS UNAWARE OF WHAT ACTION, IF ANY, BOYCOTT COMMITTEE TOOK WITH RESPECT TO THEIR FIRMS AT ALEXANDRIA MEETING. END SUMMARY.

2. XEROX REPS LOUIS PERILLO AND K.J. HERCHOLD CALLED ON COMATT JUNE 22 TO SEEK INFORMATION ABOUT RESULTS OF RECENT BOYCOTT COMMITTEE MEETING IN ALEXANDRIA. THEY HAD HEARD THAT TWO AMERICAN FIRMS HAD BEEN REMOVED FROM BOYCOTT LIST AND THERE WERE RUMORS THAT FORD AND COCA COLA WERE THE TWO. XEROX REPS WONDERED IF WE COULD CONFIRM REPORT OF FORD AND COKE REMOVALS AND IF WE KNEW ANYTHING ABOUT WHERE XEROX STOOD.

3. COMATT REPLIED THAT WE HAD LITTLE SPECIFIC INFORMATION
CONFIDENTIAL

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PAGE 02 CAIRO 10534 231629Z

ABOUT RESULTS OF BOYCOTT MEETING BEYOND WHAT HAD APPEARED IN PRESS. WE DID NOT KNOW WHAT ACTION HAD BEEN TAKEN WITH RESPECT TO PARTICULAR FIRMS AND COULD NOT JUDGE ACCURACY OF REPORT ABOUT FORD AND COKE. ABOUT XEROX WE HAD HEARD NOTHING. COMATT RECALLED THAT SHAKER KHAYATT, WHO HAD BEEN ACTIVELY INVOLVED IN ATTEMPT TO HAVE XEROX REMOVED FROM LIST, HAD TOLD US IN JUNE THAT COMPANY'S

NAME HAD NOT BEEN PLACED ON AGENDA FOR MEETING, BUT HE HAD HOPED CASE WOULD NEVERTHELESS BE TAKEN UP. COMATT ASKED XEROX REPS IF THEY HAD SOUGHT INFORMATION DIRECTLY FROM BOYCOTT AUTHORITIES--A COURSE EMBASSY HAD UNTIL NOW BEEN UNABLE TO PURSUE. THEY INDICATED THEY HAD MADE INDIRECT APPROACHES TO COMMITTEE, BUT SO FAR WITHOUT RESULT.

4. NEXT DAY, FORD REP. OUROUSSOFF CALLED AT EMBASSY TO DISCUSS STATUS OF COMPANY'S INVESTMENT PROPOSAL (BEING REPORTED SEPTEL). ASKED ABOUT REPORTS THAT FORD HAD BEEN REMOVED FROM BOYCOTT LIST, HE SAID HE HAD SO FAR BEEN UNABLE TO SEE HIS USUAL CONTACT ON SUCH MATTERS, BUT HE HIMSELF KNEW NOTHING ABOUT BOYCOTT OF COMPANY BEING LIFTED. HE SPECULATED THAT IF TWO COMPANIES HAD BEEN REMOVED FROM BOYCOTT LIST, THEY WERE PROBABLY XEROX AND COCA COLA.

5. ABOVE ILLUSTRATES CONFUSION THAT HAS SO FAR SURROUNDED RESULTS OF ALEXANDRIA BOYCOTT COMMITTEE MEETING. MISTS MAY BEGIN TO CLEAR SOMEWHAT IN NEXT FEW DAYS, AS WE MAKE FIRST USE OF OUR NEW AUTHORIZATION TO APPROACH BOYCOTT OFFICE DIRECTLY. EILTS

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Message Attributes

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Control Number: n/a
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Sent Date: 23-Jun-1977 12:00:00 am
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